

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 130468

P R 231035Z SEP 75  
FM AMCONSUL BILBAO  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 0492  
AMEMBASSY MADRID

UNCLAS BILBAO 0181

E.O. 11652: N/A  
TAGS: BEXP, BTRA, SP  
SUBJ: FOREIGN BUYER PROGRAM: VISIT IN CONNECTION WITH  
STEEL MILL PROJECT

REF: A-3692 OF MAY 8,1974

1. THREE ENGINEERS PLAN TO TRAVEL TO U.S. ABOUT OCTOBER 1,  
1975 TO VISIT STEEL MILLS IN CONNECTION WITH NEW STEEL  
MILL PROJECT ( ELECTRIC FURNACES) TO BE BUILT IN REINOSA  
SANTANDER. FOLLOWING INFORMATION IS SUBMITTED PER REQUIRE-

MENTS OF REPAIR.

VISITOR IDENTIFICATION: SENER TECNICA INDUSTRIAL Y  
NAVAL, S.A., TELEX 33745, IS SENDING THE FOLLOWING ENGINEERS  
TO VISIT UNITED STATES:

LUIS DE TORRES RIVADEMAR ( LEADER OF GROUP)  
JOSE RIVACOBIA  
JOSE MARIA VALDEVIELSO

PURPOSE: SENER HAS ENGINEERING SERVICES CONTACT FOR  
CONSTRUCTION OF NEW STEEL PLANT IN REINOSA, SPAIN INVOLVING  
TWO 100 TON ELECTRIC  
FURNACES WHICH WILL BE BUILT BY GENERAL  
ELECTRICA ESPANOLA. VISITORS WISH TO OBSERVE SEVERA  
OPERATING PLANTS IN U.S. WITH OBJECT OF RECOMMENDING FUTURE  
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PURCHASES AUXILIARY EQUIPMENT TO BE OBTAINED OUTSIDE SPAIN

INCLUDING TEEMING CARS, SCRAP HEATERS, LADLES, LADLE HEATERS,  
OVERHEAD CRANES, EQUIPMENT FOR SCRAP YARD AND INGOT MOULDS,  
ITINERARY: GROUP WISHES TO SPEND APPROXIMATELY TWO DAYS FOR  
EACH VISIT TO FOLLOWING PLANTS:

LUKENS STEEL CO., COATESVILLE, PENNSYLVANIA  
BABCOCK WILCOX KOPPEL PLANT, KOPPEL, PENNSYLVANIA  
ARMCO STEEL CORP. BUTLER PLANT, BUTLER, PENNSYLVANIA

GROUP WOULD ALSO WELCOME ANY ADDITIONAL SUGGESTIONS INCLUDING  
VISIT TO TRADE SHOW EXHIBITING SIMILAR EQUIPMENT  
IF AVAILABLE.

POTENTIAL PURCHASES: UP TO DOLS 8.5 MILLION

MISCELLANEOUS INFO:  
SENER IS PROBABLY THE LARGEST AND MOST  
REPUTABLE ENGINEERING  
FIRM IN SPAIN WITH 1,000 EMPLOYEES  
INCLUDING 470 ENGINEERS. FIRM HAS PARTICIPATED WITH BECHTEL  
IN SEVERAL NUCLEAR PROJECTS IN SPAIN AND EMPLOYEES ENGINEERS  
FROM SEVERAL COUNTRIES IN FURNISHING WIDE  
VARIETY OF ENGINEERING  
SERVICES. GROUP HAS ADEQUATE COMMAND  
OF ENGLISH LANGUAGE.

2. POST AWARE THAT LEAD TIME PROVIDED COMMERCE IN THIS INSTANCE  
IS MINIMAL BUT BELIEVES THAT POTENTIAL VALUE OF TRIP MERITS  
PRIORITY CONSIDERATION. VISITORS AWARE THAT NO SPECIFIC  
APPOINTMENTS WILL BE MADE PRIOR TO ARRIVAL IN U.S. AND  
CONTACT WITH WASHINGTON PROJECT OFFICER.

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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Subject:** FOREIGN BUYER PROGRAM: VISIT IN CONNECTION WITH STEEL MILL PROJECT  
**TAGS:** BEXP, BTRA, SP  
**To:** COM  
**Type:** TE  
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